

Operations Harvest Guide

2023/2024



Pearsons Transport Services Pty Ltd

ABN: 29 001 095 361

Pearsons Transport Services Pty Ltd

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Harvest 23/24

The team at Pearson Grain would like to wish everyone a safe and smooth harvest ahead. To help with this we have collated a few pieces of information for our growers coming on site this season.

Pre-Delivery

We would like to remind growers of the importance of cleaning machinery before commencing harvest operations. We would ask growers to **check all harvesting equipment**; augers, silos, chaser bins, mother bins, headers, and tippers for contaminants before commencing deliveries into our sites. **Deliveries found to be contaminated will not be accepted.**

Before deliveries begin, please ensure your NGR records are up to date. You can find details for this linked below.

Segregations (Subject to change)

Our segregations this harvest are outlined below. We will however notify growers should any of these outlined planned segregations change.

Kyalite

Wheat – H1, H2, APW, ASW

Barley – BAR1

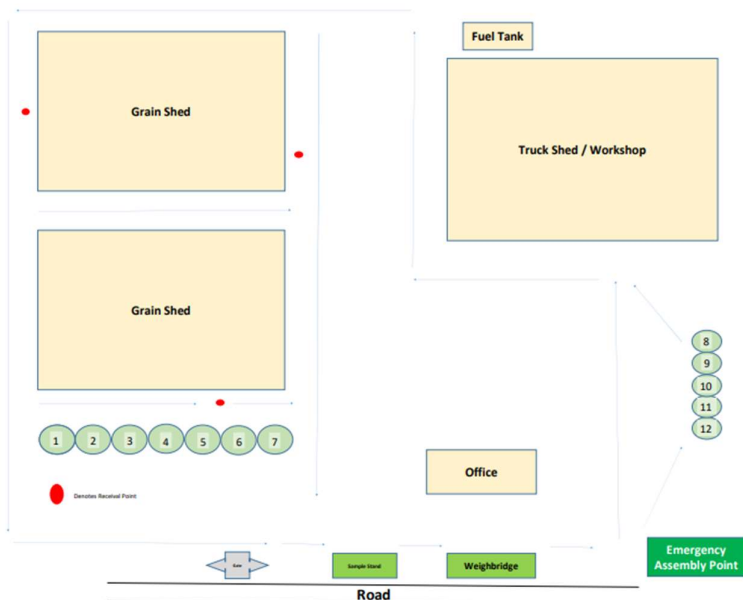
Koraleigh

Wheat – H1, H2, APW, ASW

Safety On Site

Your safety is our highest priority when you are coming on site. Please take the time to read our site rules below, to keep all our clients and staff safe.

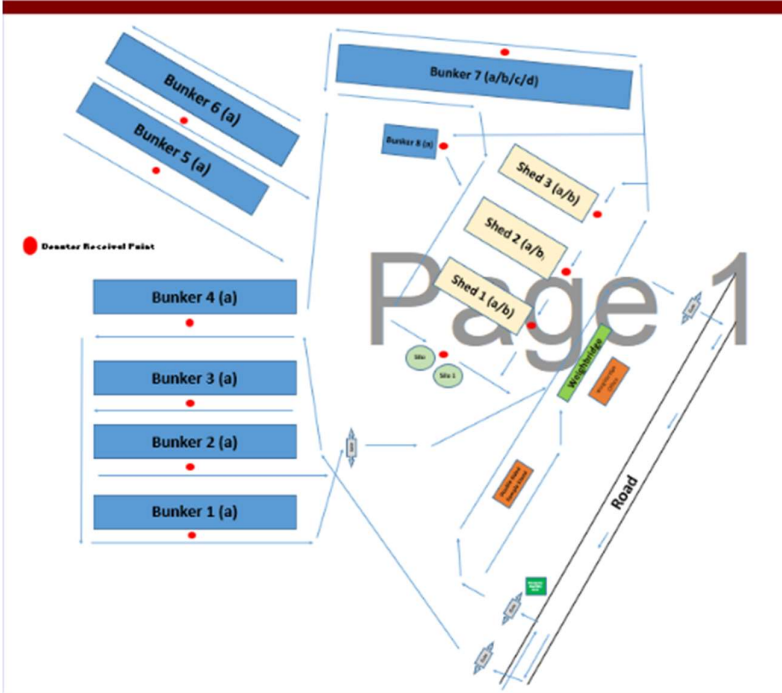
- Visitors must report to the weighbridge/office on arrival.
- Drivers must – follow staff instruction, comply with COR legislation, hold a valid license and supervise all passengers.
- Passengers, children, and pets must always remain in vehicles.
- Only ground operated tarpaulin systems to be used on site.
- Tarpaulins must be rolled back before approaching sample stand.
- In the event of an emergency follow the direction of staff.
- Smoking is only permitted in designated smoking areas.
- Maximum speed limit is 10kmh.
- Only Pearsons Group staff are permitted to operate site machinery, augers, and equipment.
- Protective Equipment must be worn at all times.



SITE RULES

For your Safety and that of others please obey the following rules whilst on site:

- * Visitors must report to the weighbridge/office
- * Drivers must at all times:
 - follow direction of site staff
 - comply with chain of responsibility legislation
 - hold a valid current drivers license
 - supervise passengers
- * Passengers, children and pets must remain in vehicles at all times
- * Only ground operated tarpaulin systems to be used on site
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Upgrades 23/24

This season Kyalite will be operating with a **double sided weighbridge** that will help alleviate bottle necks while we have also invested in a **new drive over** to once again help turn around times.

Chain of Responsibility

Heavy Vehicle National Laws and associated Chain of Responsibility (CoR) obligations apply to all participants in the road transport supply chain. Growers and agent must comply with the HVNL and other applicable legislation.

All relevant authorities have access to weighbridge records at Pearson Transport Services. Should you require further information surrounding COR, Mass or Fatigue Management this can be found at the below link.

<https://www.nhvr.gov.au/>

Deliveries

This harvest at Pearson Grain we will endeavour to process receivals as quickly as possible. We will provide an accurate sampling process before facilitating your marketing or storage options.

Be sure to accurately tell our team what you would like to do with your grain at this point. **Acceptance of delivery ticket constitutes an irrevocable acceptance of the stated price** and the grower/agent will indemnify Pearsons Transport Services Pty Ltd, its agents, officers, and employees against any losses arising from the grower/agents failure to nominate and/or confirm a preferred payment option as stated.

Growers wishing to fill contracts should warehouse stock initially then call David or Darren to fill these when time permits. This will ease the strain on weighbridge staff and help with harvest flows.

Keep Informed

This harvest we will notify you of any major changes to our operating hours due to weather or other unforeseen events by text. Be sure to have signed up to our text service to keep up to date. You can contact any of the team to get added to the service.

Darren Pearson – 0408 500 087 (Marketing & Operations)

Kristie Parkes – 0409 970 175 (Accounts)

Shane O’Meara – 0439 461 242 (Site Operations)

David Munnis – 0459 499 998 (Marketing)

Frank Capone – 0409 581 489 (Logistics)

Office – 03 5032 0400

Both Koraleigh and Kyalite will operate standard business hours apply 0800 – 1700 but during the peak harvest window will extend to 0800 – 1900.

You can find our daily prices on our website. We will endeavour to publish this early each day where you will also find external buyers pricing, terms and contact details. **We will also text out best prices each grade during the peak harvest window.**

<https://pearsonsgroup.com.au/services-marketing/>

Marketing Partners

Please feel free to check out our marketing partners this harvest. CGX is an easy to use online exchange that enables growers to offer their grain at their price to all buyers and achieve its true value while being protected by anonymity and secure settlement. Should you require assistance with set up feel free to contact us or the team at Clear Grain Exchange.



Offer grain to all buyers easily



Work with a helpful partner



All parties are protected



Seamless admin and contract management

What is CGX?

We are an independent and secure grain exchange, enabling all growers, their agents and buyers to trade grain in an open and transparent market with secure settlement

How to get started?

1. Register/Login to your FREE account
2. Offer your grain. You can edit or cancel your offer at anytime before it trades
3. Relax knowing all buyers can try to buy it
4. Grain contracts are settled securely meaning you retain title of grain until paid within 7 business days

CLEAR GRAIN EXCHANGE

Let's build a more sustainable grain industry together





Managed Programs

- Diversify your marketing program
- Avoid selling in discounted harvest market
- Proactively managed by an experienced team
- Flexible payments - advances or defer income





Market Check Strategic Program



Market Check Strategic Basis Program



Market Check Strategic Cash Program

Contact: NSW 02 9499 4199
VIC 03 8330 5080 **SA** 08 7093 7870
Website: www.marketcheck.com.au



Grain Buyers

This season at Pearson Grain we expect the following buyers to be posting pricing at Kyalite having signed up to our Storage & Handling Agreement for season 23/24; **Riordan Grain, CHS Broadbent, Cargill, CL Commodities and Allied Pinnacle to name a few.** We will continue to update the below list of buyers including their details as they come online throughout harvest, and these can be found on our daily pricing sheet online.

Buyers	Details
	Contact & Payment Terms
PEARSON GRAIN	David 0459 499 998 14 Days EOW
RIORDAN GRAIN	Andrew 0428 169 386 15 Days EOW
CHESTER COMMODITIES	Alex 0409 711 490 14 Days EOW
CHS BROADBENT	Amelia 0343 136 700 5 Days EOW
CARGILL AUSTRALIA	Charles 0407 472 347 12 Days EOW

Useful Links

GRAIN HARVESTING AND FIRE SAFETY
September 2022

Is the wind speed too high for me to harvest right now?

- 1** Measure the current temperature, humidity and wind speed on your property. Average out the wind speed over 10 minutes and round down humidity readings.
- 2** Using your temperature and humidity readings, find the maximum recommended wind speed in the table. For example, a temperature of 40° and 15% humidity equals 21 km per hour.
- 3** If the wind speed you've recorded is equal to or greater than the wind speed in the table, it is recommended you do not harvest. Reassess weather conditions later.

Produced in partnership with the NSW Rural Fire Service, NSW Farmers and Australian Custom Harvesters

		Current Relative Humidity										Average wind speed (kph) that equates to 40 Fire Behaviour Index (FBI)
		FBI = 40	5%	10%	15%	20%	25%	30%	40%	50%	60%	
Current Temperature	15°C	33	36	39	43	47	51	60	60	60	60	Average wind speed (kph) that equates to 40 Fire Behaviour Index (FBI)
	20°C	29	32	35	38	41	45	53	60	60	60	
	25°C	26	28	31	33	36	40	47	56	60	60	
	30°C	23	25	27	30	32	35	41	49	58	60	
	35°C	21	22	24	26	28	31	36	43	51	56	
	40°C	18	20	21	23	25	27	32	38	45	49	
	45°C	16	18	19	21	22	24	28	34	40	43	
Is the wind speed you recorded equal to or greater than the wind speed shown above? If yes, it is recommended you do not harvest. Check weather conditions later.												

NSW RURAL FIRE SERVICE

FIRE DANGER RATINGS - www.rfs.nsw.gov.au/fdr
LATEST WEATHER - www.bom.gov.au

BUSH FIRE INFORMATION LINE - 1800 679 737
REPORT ALL FIRES TO TRIPLE ZERO - 000

- <https://www.rfs.nsw.gov.au/plan-and-prepare/farm-fire-safety/grain-harvesting-guide>
- <https://www.graintrade.org.au/grain-industry-code-practice>
- <https://www.ngr.com.au/>
- https://www.graintrade.org.au/commodity_standards
- <https://pearsonsgroup.com.au/>
- <https://www.nhvr.gov.au/>