# PEARSONS Pearson's Grain and Transport Swan Hill Stockfeeds

- \* Loyalty program
- \* Algae and Clean Water
- \* Companion Animals
- \* Equine
- \* Harvest



- \* Animal health
- \* Agronomy update
- \* Congratulations
- \* Christmas ideas/Nov specials
- \* Notice from Admin



Are you a regular customer? Here at Swan Hill Stockfeeds, we wish to reward you for shopping with us by introducing our new Loyalty Cards! Each purchase will get you closer to going into a raffle, drawn weekly, for a fuel or food voucher!

Ask our friendly staff for one, then simply present it each time you make a purchase with us.

Once your ongoing spending's have reached \$100, we will enter you in the draw.

#### Come in and get yours today!

\*Please note, if you hold an account with us, your payments must be up to date before you can receive a loyalty card. Starts November 1<sup>st\*</sup>

# THE IMPORTANCE OF CLEAN WATER

As the weather warms up, it is important to ensure that all animals have access to good, clean water. Dogs, chooks, horses, cattle, sheep and others all need clean water to survive. With the wind we have been experiencing, dirt and other materials can blow into your trough and dirty the water. As it gets hotter, animals will be drinking more water and will require a higher amount to stay hydrated.



Algae growth in troughs and water bowls will increase as the weather warms up. It is important to regularly check water troughs & bowls and clean them out when necessary. Trough blocks can help control algae populations in stock troughs but feed lotters should consider cleaning troughs daily due to the intensity of their operation and the ability for troughs to get dirty faster. Algae populations should be controlled to maintain stock health and water cleanliness.



# NEW PRODUCT!

Introducing Supercoat True Origin- a Nutrient dense, protein rich food created by the experts at Purina to keep your dog in top condition. Supercoat True Origin is an Australian made product containing 4 antioxidants, 22 vitamins & minerals and no artificial colours or flavours. It provides a 100% complete & balanced nutritional diet for adult dogs.

All 3 flavours of Supercoat True Origin will be available in store from the beginning of November. Ask our friendly staff for more information.

#### **EQUINE**



It is important to ensure that your horse is protected this summer. Keep the sun & bugs off with a light rug and keep flies out of their eyes with our fly masks. Flies, bots & mosquitoes will become more active and control should be considered. Watch for weepy eyes- which are a sign of high fly activity. We also stock a range of bug deterrents to protect your horse and keep the insects off.

With the dry conditions we are currently experiencing, in some areas there is a lack of ground cover. Watch that your horse isn't consuming too much dirt as it can have an adverse effect to their health.

Using feeders will help prevent dirt entering your horse's feed. Feeding psyllium husk will also help combat the adverse effects of consuming too much dirt and sand.

#### **HARVEST**

With harvest not far away, we have everything you need to get silo's prepared for storage and treating grain on farm. Depending on your needs, we have products available that will treat 50-500 tonne of grain. Limited stocks of Intergrated Packaging 60 & 75 metre grain bags available. One of our staff would be happy to help choose the right one for you.



# Animal Health



With stock being worth as much as they are now, it is important to ensure that you are getting the most out of them as possible. Giving them a boost of vitamins can help improve weight gain, feed conversion and general health. This can be especially beneficial for stock in feedlots and/or stock that are about to be joined, which is when you need to have them in top condition.

Vitamin B12 is especially helpful for converting feed into weight gain. Vitamin B12 is essential for the normal function of a sheep's metabolism, for energy production and for wool & body growth. When an animal is deficient in Vitamin b12, it can cause a lack of appetite, decreased growth rates, weight loss and anaemia. Vitamin B12 deficiencies can lead to significant losses in wool production, growth rates and lambing percentages.

Vitamin B12 is a very safe component, which means that it is safe to give to stock whose B12 status isn't known. Due to the proven benefits seen by vaccinating stock with Vitamin B12, it might be time to look at the prospect of using vaccines that contain it.

#### **AGRONOMY UPDATE**

Another month on and we have received some small but welcome rainfall events which will assist with grain fill and

hopefully give yields a much needed boost.

With harvest commencing in many regions, amidst lower yields and a volatile price environment, it's important to have a storage plan to assist with your marketing options. Pearsons Grain and Transport have been working with a number of growers offering solutions at both our receival sites Kyalite and Koraleigh in conjunction with those seeking an exfarm alternative. Reach out to either Darren or Reagan at the office if you'd like to discuss your harvest or marketing options.



Summer forage seed has been actively sought in recent weeks and is selling out as soon new stocks become available. We are advising clients not to leave it to chance and to place orders as soon as possible to avoid disappointment.

Remember when sowing summer forages the warmer the soil the better the result. Seeds will germinate quicker and establishment will be much better. The ideal temperature is when the soil is approx. 16-18 degrees (measured at 9am). It is best practise to apply fertiliser at sowing to provide the germinated seedling immediate access to nutrients allowing it to grow faster.

# Congratulations!



We would like to take the time to congratulate John & Bronwyn Glenn for claiming many ribbons in the Central Murray Best Wool-Best Lamb Hoof and Hook Competition at the Swan Hill Show earlier this month. John & Bronwyn also took out the Graham Oxley Perpetual Trophy and the Hook section of the competition with a pen of Merino Dorset cross lambs.

Congratulations also to Liam Keighran for winning our Facebook competition.

Liam liked and shared our post and was the lucky winner of our Whole Earth Farms Dog Food prize pack!

Make sure you follow our Facebook page to stay up to date with specials and competitions we run.



## Prepare for Christmas!

Christmas is fast approaching and now is the ideal time to start planning what you will get your loved ones this festive season! We have access to a large range of products from well-known suppliers that are sure to have just what you are after for your hard to buy for loved ones.

We are now accepting orders for pre-Christmas delivery for Baxter boots, A large range of equestrian products including gifts, stockwhips, belts and much much more! Ask our friendly staff to see a catalogue from our suppliers or pop into the store to see the range we have in stock.



Buy any two garden products and receive a 20% discount on the third product
Buy 4 solar snake repellent kits and receive a FREE battery powered kit\*
Buy a snake first aid kit and receive a 10% discount on a battery snake repellent kit\*
Buy any two bags of Hygain products and receive 10% off the third
Buy a drum of Neutradex or Ironcyclen and receive 10% off the second drum\*
Buy any bag of Whole Earth Farms dog food and receive a FREE feed bin!\*
Buy any bag of the new Supercoat True Origin and receive two free sample bags for a friend to try!

\* Conditions apply

For more specials, come in and have a look at our specials shelf in the store.



Congratulations and best wishes to our very own Matt Angel and his fiance Jasmine, who are getting married on Saturday November 3rd.

#### A note from accounts.....

If you would like your invoices and monthly account emailed to you, please email admin@pearsonsgroup.com.au with your preferred email address and account name. Many thanks!